



# Trium Value for Money statement

Trium Capital LLP and Trium Ireland Ltd (Together "Trium" or "Co-Manufacturers"): September 2024

### Consumer Duty

The consumer duty rules ("Consumer Duty") under FCA principle (PRIN 2.1 12) sets out that "A firm must act to deliver good outcomes for retail customers"; while PRIN 2A.2 provides a number of cross-cutting obligations for firms to consider in order to achieve good outcomes for retail customers in relation to the product design, price and value, consumer understanding and consumer understanding.

The rules under PRIN 2A require firms to consider the needs, characteristics, and objectives of their customers – including those with characteristics of vulnerability – and how they behave, at every stage of the customer journey. As well as acting to deliver good customer outcomes, firms will need to understand and evidence whether those outcomes are being met.

Under the Duty, the FCA sets out four 'outcomes'; i.e. a set of rules and guidance setting out more detailed expectations of firms in the following areas: (i) Products and services; (ii) Price and value; (iii) Consumer understanding; and (iv) Customer support. Specifically, under the 'products and services' outcome, and in line with PRIN 2A.4, manufacturers are required to conduct a 'Value for Money Assessment' to ensure that its products provide fair value to retail customers in the target markets for those products.

This Value For Money Statement sets out how Trium Capital LLP and Trium Ireland Ltd as co-manufacturers of investment funds that are sold indirectly to retail customers ensure that the funds provide fair value to retail customers in the target markets for those products as is required under the second 'outcome' under the Duty as mentioned above (i.e. 'Price and value').

#### Manufacturer Structure

Trium Capital LLP ("TCL") and Trium Ireland Ltd ("TIL") are co-manufacturers of 8 UCITS funds that are indirectly sold to retail customers. Trium Ireland Ltd is the Management Company for the Irish umbrella Trium UCITS Platform Plc, under which all sub-funds are established. In turn, investment management of the sub-funds has been delegated to TCL.

For TCL, the clients are the sub-Funds of the Trium UCITS Platform. The sub-funds are classified as per-se Professional clients. TCL does not have the regulatory permissions to distribute directly to retail clients.

TIL is the Management Company of the Trium UCITS Platform and as such is responsible for the distribution of the Trium UCITS sub-funds. TIL is authorised by the Central Bank of Ireland ("CBI") to distribute to retail clients. As such, any platform agreements are signed by TIL. UCITS funds are designed to be eligible for retail investors. In the UK, all the sub-funds of the Trium UCITS Platform are passported through the Temporary Marketing Permissions Regime ("TMPR").

TCL is also the investment manager of 3 Cayman AIFs. None of these Funds are distributed to retail clients and are only distributed to professional and accredited investors.





# Target Market Summary

In accordance with PRIN 2A.3.4R, for each product that is not a closed product, a manufacturer's product approval procedures must (1) specify the target market for the product at a sufficiently granular level, taking into account the characteristics, risk profile, complexity and nature of the product.

The Trium Product Approval Committee reviewed the target market for all of the pre-existing products in June and July 2024. Below is a summary of the key features for each product.

| FUND  | INVESTOR TYPE   | TARGET MARKET   | NEGATIVE<br>TARGET MARKET  | RAG | DISTRIBUTION<br>STRATEGY      |  |
|---|---|---|--|-----|-------------------------------|--|
| Trium Multi<br>Strategy UCITS<br>Fund                       | Per se Professional,<br>Retail investors<br>(indirectly through<br>platforms) | <ul> <li>Diversified multi-strategy fund</li> <li>Liquid alternative allocation</li> <li>Multi-strategy fund</li> </ul>   | <ul> <li>Capital<br/>Preservation</li> <li>Dividend/Stable<br/>income</li> <li>Short holding<br/>period</li> </ul> |     | In line with target<br>market |  |
| Trium ESG<br>Emissions<br>Improvers Fund                    | Per se Professional,<br>Retail investors<br>(indirectly through<br>platforms) | The Fund is suitable for investors who are<br>seeking capital growth over the long-term and<br>who understand and are prepared to accept<br>that the value of the Fund may rise and fall<br>more frequently and to a greater extent than<br>other types of investment. <b>Investors should be</b><br><b>prepared to bear losses.</b><br>Consequently, it is not appropriate for:<br>Investors who Can Only Bear Limited<br>Capital Loss<br>Investors seeking to preserve capital or who can<br>bear losses limited to a level specified by the<br>product.<br>Compatible with Clients Who Need<br>Capital Guarantee<br>The Fund does not offer any Capital Guarantee<br>nor protection against losses | <ul> <li>Capital<br/>Preservation</li> <li>Dividend/Stable<br/>income</li> <li>Short holding<br/>period</li> </ul> |     | In line with target<br>market |  |
| Trium<br>Sustainable<br>Innovators<br>Global Equity<br>Fund | Per se Professional,<br>Retail investors<br>(indirectly through<br>platforms) | The Fund is suitable for investors who are seeking capital growth over the long-term and who understand and are prepared to accept that the value of the Fund may rise and fall more frequently and to a greater extent than other types of investment. Investors should be prepared to bear losses. Consequently, it is not appropriate for: Investors who Can Only Bear Limited Capital Loss Investors seeking to preserve capital or who can bear losses limited to a level specified by the product. Compatible with Clients Who Need Capital Guarantee nor protection against losses   | <ul> <li>Capital<br/>Preservation</li> <li>Dividend/Stable<br/>income</li> <li>Short holding<br/>period</li> </ul> |     | In line with target<br>market |  |



| Trium<br>Sustainable<br>Innovators<br>North American<br>Equity Fund | Per se Professional,<br>Retail investors<br>(indirectly through<br>platforms) | <ul> <li>The Fund is suitable for investors who are seeking capital growth over the long-term and who understand and are prepared to accept that the value of the Fund may rise and fall more frequently and to a greater extent than other types of investment. Investors should be prepared to bear losses.</li> <li>Consequently, it is not appropriate for:</li> <li>Investors who Can Only Bear Limited Capital Loss</li> <li>Investors seeking to preserve capital or who can bear losses limited to a level specified by the product.</li> <li>Compatible with Clients Who Need Capital Guarantee nor protection against losses</li> </ul>  | Capital<br>Preservation<br>Dividend/Stable<br>income<br>Short holding<br>period | In line with target<br>market |
|---|---|--|---|-------------------------------|
| Trium<br>Alternative<br>Growth Fund                                 | Per se Professional,<br>Retail investors<br>(indirectly through<br>platforms) | The Fund is suitable for investors who are seeking capital growth over the long-term and who understand and are prepared to accept that the value of the Fund may rise and fall more frequently and to a greater extent than other types of investment. Investors should be prepared to bear losses. Consequently, it is not appropriate for: Investors who Can Only Bear Limited Capital Loss Investors seeking to preserve capital or who can bear losses limited to a level specified by the product. Compatible with Clients Who Need Capital Guarantee The Fund does not offer any Capital Guarantee  | Capital<br>Preservation<br>Dividend/Stable<br>income<br>Short holding<br>period | In line with target<br>market |
| Trium Avala<br>Dynamic Equity<br>Fund                               | Per se Professional,<br>Retail investors<br>(indirectly through<br>platforms) | <ul> <li>nor protection against losses</li> <li>The Fund is suitable for investors who are seeking capital growth over the long-term and who understand and are prepared to accept that the value of the Fund may rise and fall more frequently and to a greater extent than other types of investment. Investors should be prepared to bear losses.</li> <li>Consequently, it is not appropriate for:         <ul> <li>Investors who Can Only Bear Limited Capital Loss</li> <li>Investors seeking to preserve capital or who can bear losses limited to a level specified by the product.</li> <li>Compatible with Clients Who Need Capital Guarantee nor protection against losses</li> </ul> </li> </ul> | Capital<br>Preservation<br>Dividend/Stable<br>income<br>Short holding<br>period | In line with target<br>market |



|                              |   |  |   | /   | / |                               |
|------------------------------|---|--|---|---|---|-------------------------------|
| Trium Climate<br>Impact Fund | Per se Professional,<br>Retail investors<br>(indirectly through<br>platforms) | eeking capital grow<br>ho understand and<br>at the value of the<br>ore frequently and<br>her types of inves<br>repared to bear lo<br>onsequently, it is n<br><i>Investors who<br/>Capital Loss</i><br>vestors seeking to<br>ear losses limited<br>oduct.<br><i>Compatible w<br/>Capital Guara</i>  | not appropriate for:<br><b>b Can Only Bear Limited</b><br><b>b</b> preserve capital or who can<br>to a level specified by the<br><b>b</b><br><b>c</b><br><b>c</b><br><b>c</b><br><b>c</b><br><b>c</b><br><b>c</b><br><b>c</b><br><b>c</b>   | Capital<br>Preservation<br>Dividend/Stable<br>income<br>Short holding<br>period |   | In line with target<br>market |
| Trium Epynt<br>Global Macro  | Per se Professional,<br>Retail investors<br>(indirectly through<br>platforms) | The Fund is s<br>capital growth<br><i>Compatible w</i><br><i>asset preferen</i><br>The top-down<br>Investment Ma<br>macroeconom<br>determine t<br>developments<br>currency and<br>identified a r<br>Investment Ma<br>'bottom-up' res<br>specific asset<br>can be used to<br><i>Compatible w</i><br><i>'Global Macro</i><br>The investmer<br>an ongoing as<br>the main driver<br>cyclical backdr<br>partnerships,<br>regulatory dev<br>process comb<br>available quan<br>and qualitative<br>research team<br>research team<br>research into<br>asset classes<br>used to exploit<br><i>Compatible w</i><br><i>medium-term</i><br>The Fund is a l | analysis performed by the<br>inager seeks to identify major<br>ic and geopolitical trends and<br>he impacts of such<br>on the global equity, bond,<br>commodity markets. Having<br>nacroeconomic theme, the<br>anager will conduct in-depth<br>search into determining which<br>classes and instrument types<br>o exploit the theme.<br><i>with Clients having a</i><br>o' preference<br>the process is centred around<br>sessment of the outlook for<br>rs of the global economy, the<br>op, international conflicts and<br>and key policy themes and<br>velopments. The investment<br>ines the analysis of publicly<br>titative macroeconomic data,<br>a data sourced from internal<br>s, sell side and independent<br>viders and on the ground<br>Having identified a<br>ic theme, the Investment<br>conduct in-depth "bottom-up"<br>determining which specific<br>and instrument types can be<br>the theme.<br><i>with Clients having a</i><br><i>investment horizon</i><br>UCITS fund with daily dealing<br>nended holding period of 3<br>is compatible with a medium- | Capital<br>Preservation<br>Dividend/Stable<br>income<br>Short holding<br>period |   | In line with target<br>market |





#### Funds not in scope for consumer duty

| FUND  | INVESTOR TYPE                                | R TYPE TARGET MARKET NEGATIN<br>TARGET                       |  | RAG | DISTRIBUTION<br>STRATEGY      |  |
|---|--|--|--|-----|-------------------------------|--|
| Trium Khartes Master Fund<br>Limited<br>Trium Khartes Fund Limited<br>(Cayman Feeder)<br>Trium Khartes Fund Delaware<br>LP (Delaware Feeder)  | Per se Professional<br>Elective Professional | Not distributed to UK retail clients so deemed out of scope. | <ul> <li>Capital<br/>Preservation</li> <li>Dividend/Stable<br/>income</li> <li>Short holding<br/>period</li> </ul> |     | In line with target<br>market |  |
| Trium Larissa Global Macro<br>Master Fund Limited<br>Trium Larissa Global Macro<br>Fund Limited (Cayman<br>Feeder)<br>Trium Larissa Global Macro<br>Fund Delaware LP (Delaware<br>Feeder) | Per se Professional<br>Elective Professional | Not distributed to UK retail clients so deemed out of scope. | <ul> <li>Capital<br/>Preservation</li> <li>Dividend/Stable<br/>income</li> <li>Short holding<br/>period</li> </ul> |     | In line with target<br>market |  |
| Trium Multi Strategy Fund   | Per se Professional<br>Elective Professional | Not distributed to UK retail clients so deemed out of scope. | <ul> <li>Capital<br/>Preservation</li> <li>Dividend/Stable<br/>income</li> <li>Short holding<br/>period</li> </ul> |     | In line with target<br>market |  |

It is noted that the funds listed at the bottom of the table are deemed out of scope in relation to the Consumer Duty as they are not in any way distributed to UK retail customers. They are all Cayman AIFs and are distributed on the following basis:

In the UK, these 'out of scope' funds are reliant on the National Private Placement Regime ("NPPR"). They are not registered for marketing in any EEA jurisdictions.

In the United States, the Funds are marketed to Accredited Investors and Qualified Purchasers only. Form Ds have been filed for the feeder funds.

The funds' distribution approach will follow the following types:

Financial Promotions to professional investors through email, calls and conferences where permitted under the NPPR. Use of Placement Agents or Brokers under Cap Intro Agreements.

#### Value for Money

One of the key outcomes of the Consumer Duty is that a manufacturer must:

- 1. ensure that its products provide fair value to retail customers in the target markets for those products; and
- 2. carry out a value assessment of its products and review that assessment on a regular basis appropriate to the nature and duration of the product.

Value is defined (PRIN 2A.4.1R) as





- 1. value is the relationship between the amount paid by a retail customer for the product and the benefits they can reasonably expect to get from the product; and
- 2. a product provides fair value where the amount paid for the product is reasonable relative to the benefits of the product.

In order to ensure that the products co-manufactured by TCL and TIL provide fair value to retail customers in the target markets it has carried out a value assessment of all of the products in scope of the customer duty.

#### Letter from the Co-CEO

Donald Pepper is Co-CEO, responsible for fund distribution at TCL and is a member of the Trium Product Approval Committee. As such, he welcomes the ethos of the Customer Duty regime and reiterates Trium's commitment to good customer outcomes:

"Whilst all our funds are managed by experienced institutional grade fund managers and are mainly aimed at professional investors, a large number of our UCITS funds are listed on leading investment platforms, which either manage money on behalf of retail investors on a discretionary basis, or allow retail investors to invest directly. Generating value for retail investors in terms of fees, performance and operational infrastructure is important to Trium. We want all investors to be satisfied with both returns and fees."

## Assessing Value

The following considerations were made (PRIN 2A.4.8R) in assessing fair value:

- the nature of the product, including the benefits that will be provided or may be reasonably expected and its quality;
- any limitations that are part of the product;
- the expected total price to be paid by the retail customer or that may become due from the retail customer. The expected total price includes:
  - the price paid or agreed to be paid by the retail customer on entering into a contract for the product, including by way of repayments;
  - any regular charges or fees payable over the lifetime of the product, for example an annual management charge;
  - any contingent fees or charges, for example, administrative charges for changes of address, charges for falling into arrears on a loan, or charges for transferring investments; and
  - any non-financial costs the retail customer is asked or required to provide to the firm; and
- any characteristics of vulnerability that retail customers in the target market display and the impact these characteristics have on the likelihood that retail customers may not receive fair value from its products.

#### Fund Performance & Peer Analysis

Trium that peer analysis is an important component in assessing fair value. Each fund was assessed in the context of its peer group. The peer group selection methodology was based on independent peer group selection.





The peers were reviewed in relation to costs and charges as well as performance. Two different peer analysis methodologies were used, dependent on the type of fund strategy, to evaluate our fund charges against the comparable rates for competing products.

- For Trium's liquid alternative funds, as with fund performance, Trium typically benchmarks a fund's fees against those of its peers' funds in the Absolute Hedge - Kepler Database, ensuring a fair and representative selection of funds for comparison.
- For Trium's long only funds, as with fund performance, Trium typically benchmarks a fund's fees against those of its peer's funds in the Morningstar Database, ensuring a fair and representative selection of funds for comparison.

#### Fair Value Assessment

The fair value assessment conducted by Trium, identified that all of its funds deliver fair value to retail customers. Key highlights from the assessment are summarised in the table below.

| FUND  | PRODUCT &<br>SERVICE  | AVAILABLE TO<br>UNADVISED<br>RETAIL | FEES VS<br>PEERS      | PERFORMANCE<br>VS PEERS | UNDERSTANDING                                       | SUPPORT  | RAG | FAIR VALUE  |
|---|---|-------------------------------------|-----------------------|-------------------------|---|--|-----|---|
| Trium Multi<br>Strategy UCITS<br>Fund                               | UCITS fund<br>approved by<br>CBI for retail<br>distribution | NO                                  | In line with<br>peers | In line with peers      | Easy to<br>understand<br>product. KIID<br>available | No direct sales to<br>Retail Customers<br>– all through third<br>party platforms or<br>DFMs. |     | Assessed to<br>deliver fair<br>value to retail<br>customers |
| Trium ESG<br>Emissions<br>Improvers Fund                            | UCITS fund<br>approved by<br>CBI for retail<br>distribution | YES via<br>retail<br>platform       | In line with<br>peers | In line with peers      | Easy to<br>understand<br>product. KIID<br>available | No direct sales to<br>Retail Customers<br>– all through third<br>party platforms or<br>DFMs. |     | Assessed to<br>deliver fair<br>value to retail<br>customers |
| Trium<br>Sustainable<br>Innovators<br>Global Equity<br>Fund         | UCITS fund<br>approved by<br>CBI for retail<br>distribution | YES via<br>retail<br>platform       | In line with<br>peers | In line with peers      | Easy to<br>understand<br>product. KIID<br>available | No direct sales to<br>Retail Customers<br>– all through third<br>party platforms or<br>DFMs. |     | Assessed to<br>deliver fair<br>value to retail<br>customers |
| Trium<br>Sustainable<br>Innovators<br>North American<br>Equity Fund | UCITS fund<br>approved by<br>CBI for retail<br>distribution | YES via<br>retail<br>platform       | In line with<br>peers | In line with peers      | Easy to<br>understand<br>product. KIID<br>available | No direct sales to<br>Retail Customers<br>– all through third<br>party platforms or<br>DFMs. |     | Assessed to<br>deliver fair<br>value to retail<br>customers |
| Trium<br>Alternative<br>Growth Fund                                 | UCITS fund<br>approved by<br>CBI for retail<br>distribution | YES via<br>retail<br>platform       | In line with<br>peers | In line with peers      | Easy to<br>understand<br>product. KIID<br>available | No direct sales to<br>Retail Customers<br>– all through third<br>party platforms or<br>DFMs. |     | Assessed to<br>deliver fair<br>value to retail<br>customers |
| Trium Avala<br>Dynamic Equity<br>Fund                               | UCITS fund<br>approved by<br>CBI for retail<br>distribution | NO                                  | In line with<br>peers | In line with peers      | Easy to<br>understand<br>product. KIID<br>available | No direct sales to<br>Retail Customers<br>– all through third<br>party platforms or<br>DFMs. |     | Assessed to<br>deliver fair<br>value to retail<br>customers |
| Trium Climate<br>Impact Fund  | UCITS fund<br>approved by<br>CBI for retail<br>distribution | NO                                  | In line with<br>peers | In line with<br>peers   | Easy to<br>understand<br>product. KIID<br>available | No direct sales to<br>Retail Customers<br>– all through third<br>party platforms or<br>DFMs. |     | Assessed to<br>deliver fair<br>value to retail<br>customers |



Trium Epynt

**Global Macro** 

Fund

UCITS fund approved by CBI for retail distribution

YES via retail platform In line with peers Easy to understand product. KIID available No direct sales to Retail Customers – all through third party platforms or DFMs.

Assessed to deliver fair value to retail customers

# **Ongoing Monitoring**

Trium has in place a framework with the purpose of ensuring good outcomes for retail customers, in line with the Consumer Duty. The framework consists of:

In line with

peers

- Complaints policy ensuring that any complaints are addressed, and that remedial action is sought to resolve potential issues relating to product design or distribution.
- Distribution strategy reviewed by both Compliance and the Product Approval Committee as part of the product governance and platform review.
- Target market Assessment the Product Approval Committee reviews the Target Market Assessment
- Product governance an annual review of the fund distribution in relation to the target market performed by the Product Approval Committee.
- Value for money assessments annual assessment performed by the Product Approval Committee.

# **Ongoing Monitoring**

Value for Money Statement was reviewed by the Product Approval Committee in August 2024 and the Trium Executive Committee in September 2024. The statement shall be reviewed on an annual basis. It shall be made available on the Trium website www.trium-capital.com.